

Membership Classifications

Please use the following definition of Flavors or Flavor Ingredients to review the correct membership classification for your company: Any substance added to a product, the primary purpose of which is to modify, enhance, fortify or make more palatable that product in either taste or aroma or both, to those consuming it. For the purpose of this definition, “flavor” includes, but is not limited to, all FEMA GRAS materials as well as spices, essential oils, oleoresins, aromatic chemicals, fruit concentrates, extracts, and any mixtures of these materials or products based primarily upon them.

Active Class A – Flavor Producers The Class A Active Members of this association shall consist of such individuals, firms and corporations that are either based in the United States, or doing business in the United States through a related business entity, and that are engaged in the manufacture or sale to unrelated parties of flavors or flavor ingredients and syrups.

Active Class B – Consumer Product Manufacturers The Class B Active Members of this association shall consist of such individuals, firms and corporations engaged in the use, or the manufacture and sale for their own use or use by related parties, of flavors or flavor ingredients and syrups.

Annual Membership Fee (See Attached Schedule)

Associate members pay a flat fee. Active members determine their dues according to the value of flavors sold (Class A and C members) or used (Class B) as follows:

Class A members: Report the dollar range which includes your company’s current total annual sales of:

- 1) all flavors and flavor ingredients manufactured in the United States; and
- 2) any other flavors or flavor ingredients sold in the United States but manufactured outside the United States by an affiliated company.

You may exclude the resale of flavors or flavor ingredients manufactured by a non-affiliated company if resold in the same form without blending, processing, or any other change except repackaging.

Class B members: Report the dollar range which includes your company’s current total annual usage of flavors and flavor ingredients, both purchased and manufactured for your own use, and used in food produced within the United States, irrespective of its place of sale.

Class C members: Report the dollar range that includes your company’s current total annual sales of any flavors, flavor ingredients or syrups sold in the United States but manufactured outside the United States.

In calculating annual sales or usage of flavors, please use the most recent 12-month period for which you have actual data or reliable projections.

If your company has international sales, we ask that you consider including those sales when determining your fee category. Membership fee categories are held in confidence by the FEMA office.

Active Class C – International Members The Class C Active Members of this association shall consist of such individuals, firms and corporations that sell or market flavors, flavor ingredients or syrups in the United States that are not based in the United States and do not do business in the United States through a related business entity.

Associate Associate Members shall be such individuals, firms or corporations engaged as manufacturers, wholesalers or suppliers associated with the flavor industry who do not otherwise qualify for active membership and who the Board of Governors of the Association shall determine to be able to assist in promoting and carrying out the purposes of the Association.

Initial Invoice

Complete the following:

Membership Class

Fee Category Number

Annual Membership Fee

Amount Enclosed (25%)

Desired Payment Frequency (check one)

- Annually
- Semi-Annually
- Quarterly

Initial membership applications must be accompanied by a check for one-fourth (25%) of your annual dues. Dues for the first year will be pro-rated on a quarterly basis. The balance due will be billed according to your desired payment schedule.

Amounts paid for membership dues or assessment are not deductible as charitable contributions for federal income tax purposes. However, these amounts may be deductible as ordinary and necessary business expenses under Section 162 of the Internal Revenue Code.



Membership Application

TO THE BOARD OF GOVERNORS: The undersigned hereby makes application for membership in the Flavor and Extract Manufacturers Association, and makes the following statement in connection therewith:

Company Name

Mailing Address

City, State, Zip Code

Name of designated representative to FEMA

Title

Phone / Fax

Email

Type of membership applied for

Active Class A – Flavor Producers Active Class C – International Members

Active Class B – Consumer Product Manufacturers Associate

Provide a brief description of your flavor-related business: (Please continue on the reverse side of this form)

.....

.....

The following FEMA member companies are known by me and have agreed to sponsor this application. (List at least two):

COMPANY	COMPANY REPRESENTATIVE
1.	1.
2.	2.
3.	3.

If accepted for membership, I/we agree to abide by the By-Laws of the Association.

Signature of Applicant:

Date: **Title**

This application should be submitted with a completed membership fee invoice and payment of applicable membership fee.
 Return to John Cox, FEMA, 1620 I Street, N.W., Suite 925, Washington, D.C. 20006. Phone: 202-293-5800 or Fax: 202-463-8998.