

## VISION

Universal acceptance of the value of flavorings.

## CORE PURPOSE

FEMA is the authoritative voice advancing the safe and responsible use of flavorings.

## MISSION

FEMA furthers the business interests of its members through a sound scientific program designed to promote the safe use of flavors. Through effective representation of its members, FEMA fosters a global environment in which the flavor industry can create, innovate, and compete.

## CORE VALUES

- INTEGRITY
- SOUND SCIENCE
- SAFETY
- EDUCATION
- SUSTAINABILITY

## GOALS



### Advocacy

FEMA is recognized as the premier advocate regarding flavorings.



### Education

FEMA is relied upon as an authoritative educational resource fostering growth and development for member companies.



### Science

FEMA expands its scientific credibility.



### Industry Intellectual Property Protection

FEMA promotes the protection of member company intellectual property.



### Awareness

FEMA builds the narrative on flavorings in support of key stakeholders.

FEMA membership means access to benefits, events, education, information and resources that strengthen your company's ability to navigate the flavor industry. To learn more about what membership means for your company, contact [info@femaflavor.org](mailto:info@femaflavor.org).

# Membership Classifications

Please use the following definition of Flavors or Flavor Ingredients to review the correct membership classification for your company: Any substance added to a product, the primary purpose of which is to modify, enhance, fortify or make more palatable that product in either taste or aroma or both, to those consuming it. For the purpose of this definition, “flavor” includes, but is not limited to, all FEMA GRAS materials as well as spices, essential oils, oleoresins, aromatic chemicals, fruit concentrates, extracts, and any mixtures of these materials or products based primarily upon them.

## Active Class A – Flavor Producers

The Class A Active Members of this association shall consist of such individuals, firms, and corporations that are either based in the United States, or doing business in the United States through a related business entity, and that are engaged in the manufacture or sale to unrelated parties of flavors or flavor ingredients and syrups.

## Active Class C – International Members

The Class C Active Members of this association shall consist of such individuals, firms, and corporations that sell or market flavors, flavor ingredients, or syrups in the United States that are not based in the United States and do not do business in the United States through a related business entity and that are members in good standing of their national or regional flavor association.

## Active Class B – Consumer Product Manufacturers

The Class B Active Members of this association shall consist of such individuals, firms, and corporations engaged in the use, or the manufacture and sale for their own use or use by related parties, of flavors or flavor ingredients and syrups.

## Associate

Associate Members shall be such individuals, firms or corporations engaged as manufacturers, wholesalers, or suppliers associated with the flavor industry who do not otherwise qualify for active membership and who the Board of Governors of the Association shall determine to be able to assist in promoting and carrying out the purposes of the Association. Associate Members are not eligible to utilize the FEMA GRAS program.

## Annual Membership Fee

### Dues Calculation:

In calculating annual sales or usage of flavors, please use the most recent 12-month period for which you have actual data or reliable projections.

If your company has international sales, we ask that you consider including those sales when determining your fee category. Membership fee categories are held in confidence by the FEMA office.

Active members determine their dues according to the value of flavors sold (Class A and C members) or used (Class B) as follows:

**Class A members:** Report the dollar range which includes your company’s current total annual sales of:

1. All flavors and flavor ingredients manufactured in the United States; and
2. Any other flavors or flavor ingredients sold in the United States but manufactured outside the United States by an affiliated company.

You may exclude the resale of flavors or flavor ingredients manufactured by a non-affiliated company if resold in the same form without blending, processing, or any other change except repackaging.

**Class B members:** Report the dollar range which includes your company’s current total annual usage of flavors and flavor ingredients, both purchased and manufactured for your own use, and used in food produced within the United States, irrespective of its place of sale.

**Class C members:** Report the dollar range that includes your company’s current total annual sales of any flavors, flavor ingredients or syrups sold in the United States but manufactured outside the United States.

**Associate members** pay a flat fee; reference Dues Schedule.

Initial membership applications must be accompanied by a check for your annual membership fee listed in the Initial Invoice above. Dues for the first year will be pro-rated on a quarterly basis, depending on the membership start date.

Amounts paid for membership dues or assessment are not deductible as charitable contributions for federal income tax purposes. However, these amounts may be deductible as ordinary and necessary business expenses under Section 162 of the Internal Revenue Code.

### Membership Application Invoice Complete the following:

Membership Class

Fee Category Number (reference Dues Schedule)

Annual Membership Fee

Amount Enclosed

# Membership Application



**TO THE BOARD OF GOVERNORS:** The undersigned hereby makes application for membership in the Flavor and Extract Manufacturers Association and makes the following statement in connection therewith:

**Company Name** .....

**Mailing Address** .....

**City, State, Zip Code** .....

**Name of designated representative to FEMA** .....

**Title** .....

**Phone / Fax** .....

**Email** .....

**Type of membership applied for**

- Active Class A – Flavor Producers
- Active Class B – Consumer Product Manufacturers
- Active Class C – International Members
- Associate

Provide a brief description of your flavor-related business: (Please continue on the reverse side of this form)

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The following FEMA member companies are known by me and have agreed to sponsor this application. (List at least two):

<b>COMPANY</b>	<b>COMPANY REPRESENTATIVE</b>
<b>1a.</b> .....	<b>1b.</b> .....
<b>2a.</b> .....	<b>2b.</b> .....
<b>3a.</b> .....	<b>3b.</b> .....

If accepted for membership, I/we agree to abide by the By-Laws of the Association.

**Signature of Applicant:** .....

**Date:** ..... **Title:** .....

The application should be submitted with the completed Membership Application Invoice on page 2 and check payment for the applicable membership fee.

Return to Jerry Bowman, FEMA  
1101 17<sup>th</sup> Street, NW, Suite 700, Washington, DC 20036  
Phone: 202-293-5800 or Fax: 202-463-8998

By completing the following FEMA membership application, FEMA is collecting your name, email, address, company affiliation, and payment information so that FEMA can facilitate, process and confirm your application for FEMA membership.